

**AMY FARMER**  
Curriculum Vitae

**OFFICE:**

Department of Economics  
University of Arkansas  
Fayetteville, AR 72701  
(479)575-6093

**HOME:**

725 N. Vandeventer Ave.  
Fayetteville, AR 72701

**EDUCATION:**

Ph.D. Economics, Duke University (1991)  
M.A. Economics, Duke University (1989)  
B.S. Mathematics, Purdue University (1987)

**EMPLOYMENT HISTORY:**

Professor of Economics and Martin Chairholder, current  
Associate Professor of Economics, University of Arkansas, 1999-2003  
Associate Professor of Economics, Director of Graduate Studies  
University of Tennessee, 1997-1999.  
Assistant Professor of Economics, University of Tennessee, 1993-1997.  
Assistant Professor of Economics, University of Arkansas, 1991-1993.

**RESEARCH AND TEACHING INTERESTS:**

Applied game theory with an emphasis on bargaining theory. My interest lies primarily with the application of bargaining models to the areas of law and economics and economics of the family.

**REFEREED PUBLICATIONS:**

"Amended Final Offer Arbitration over an Uncertain Value: A Comparison with CA and FOA" *Experimental Economics* 10(4), 2007, pp. 439-544. with Cary Deck and Dao-Zhi Zeng.

"Amended Final Offer Arbitration Outperforms Final Offer Arbitration" *American Law and Economics Review* 9(2), Fall 2007, pp. 384-407. with Cary Deck and Dao-Zhi Zeng.

"Pretrial Signaling With Negative Expected Value Suits" *Southern Economic Journal*. 54, July 2004, pp. 287-296. with Paul Pecorino.

"A Laboratory Comparison of Arbitration Mechanisms: FOA and AFOA" *Developments on Experimental Economics*. (2007). Pp. 257-262 ed. Oda, Springer: New York, NY. with Cary Deck and Dao-Zhi Zeng.

“Economic Progress, Social Regress? (2207) A Small World Approach” *Journal of Public Economic Theory*, 9(3), June 2007, pp. 501-519. with Raja Kali.

“Bargaining and Arbitration with Asymmetric Uncertainty” *Research In Labor Economics* 26, Aspects of Worker Well-Being, eds. Polacheck and Bargain, 2007, pp. 415-445. with Cary Deck.

“The Determinants of Public Service Provision for Domestic Abuse” forthcoming in *Journal of Marriage and the Family*, with Jill Tiefenthaler.

“Bargaining Over an Uncertain Value: Arbitration Mechanisms Compared” *Journal of Law, Economics and Organization*, 23(3), October 2007, pp. 547-579. with Cary Deck.

“Civil Litigation with Mandatory Discovery and Voluntary Transmission of Private Information”, (2005) *Journal of Legal Studies*, 34 (1): 137-160, with Paul Pecorino.

“Dispute Rates and Contingency Fees: An Analysis from the Signaling Model,” (2005) *Southern Economic Journal* 71(3): 566-581, with Paul Pecorino

“The Cause of Bargaining Failure: Evidence from Major League Baseball”, (2004) *Journal of Law and Economics*, 57(2): 543-68, with Paul Pecorino and Victor Stango.

“The Engagement Game”, with Andrew Horowitz, (2004) *Journal of Population Economics*, 17:627-44, with Andy Horowitz

“Pretrial Settlement with Fairness” (2004), with Paul Pecorino. *Journal of Economic Behavior and Organization*, 54(3):287-96.

“Ask Prices, Offers and Time to Sale in an Online Exchange”(2003), with Victor Stango. *Economic Inquiry* 42(1):14-28.

“Strategic Bargaining Over Child Support and Visitation” (2003) with Jill Tiefenthaler, *Review of Economics of the Household* 1,3:205-218.

“Does the use of Final Offer Arbitration Impede Settlement?” (2003) with Paul Pecorino. *Journal of Law, Economics and Organization* 19(1):64-82.

“Employment Costs of Domestic Violence” (2003) with Jill Tiefenthaler, *Research in Labor Economics*. 23: 301-334.

“Explaining the Decline in Domestic Violence” (2003) with Jill Tiefenthaler, *Contemporary Policy Issues* 21(2):158-172.

"Pretrial Bargaining with Self-Serving Bias and Asymmetric Information", (2002) with Paul Pecorino, *Journal of Economics and Behavioral Organization* 49(2):163-76.

"Crime Versus Justice: Is There a Trade-off?" *Journal of Law and Economics*", with Dek Terrell, October 2001, Vol. 44: 345-66.

"Conflict in Divorce Disputes: The Determinants of Pretrial Settlement" *International Review of Law and Economics*, with Jill Tiefenthaler, 2001, Vol. 21: 157-80.

"Conditional Cost Shifting and the Incidence of Trial: Pretrial Bargaining in the Face of Rule 68 Offer," *American Law and Economics Review*, Fall 2000, Vol.2 (2):318-41, with Paul Pecorino.

"Rethinking the Optimal Level of Environmental Quality: Justifications for Strict Environmental Policy", *Ecological Economics*, March 2001, Vol. 36(3): 461-73, with James R. Kahn, Judith A. McDonald and Robert O'Neill.

"Does Jury Bias Matter", *International Review of Law & Economics*, with Paul Pecorino. September 2000, Vol. 20(3):315-28.

"Legal Expenditures as a Rent-Seeking Game" (1999), *Public Choice*, 100:271-88, with Paul Pecorino..

"The Double Dividend, Second-best Worlds, and Real-world Environmental Policy" (1999), *Ecological Economics*, 30:433-39, with Jim Kahn.

"Bargaining With Informative Offers: An Analysis of Final Offer Arbitration" (1998), *Journal of Legal Studies*, 27:415-32, with Paul Pecorino.

"A Reputation for Being a Nuisance: Frivolous Lawsuits and Fee Shifting in a Repeated Play Game," (1998), *International Review of Law and Economics*, with Paul Pecorino.

"Domestic Violence: An Economic Analysis," (1997), *Review of Social Economy*, 55(3):337-58, with Jill Tiefenthaler.

"Retroactive Benefits in Income Replacement Programs: Results from a Modified Natural Experiment," (1997), *Southern Economic Journal*, with Bill Curington and David Allen.

"Brazilian Coffee Export Policies in the 1920s: Testing for Stackelberg Strategies and Estimating Colombia's Benefits," (1997), *Ensayos de Economia Cafetera*.

"Optimal Betting and Efficiency in Parimutuel Betting Markets with Information Costs," (1996) with Dek Terrell, *Economic Journal*, 106, pp:846-68.

"Domestic Violence and the Use of Services as a Signal," (1996) with Jill Tiefenthaler, *American Economic Review (Papers and Proceedings)*, 86(2), pp: 274-79.

"Community Versus Market: A Comparative Investigation," (1996) with Robert Bates, *Comparative Political Studies*, 29(4), pp:379-99.

"Discrimination, Bayesian Updating of Employer Beliefs and Human Capital Accumulation," (1996) with Dek Terrell, *Economic Inquiry*, 34, pp: 204-19.

"Corporate Goodwill: A Game-Theoretic Approach of the Effect of Corporate Charitable Expenditures on Firm Behavior," (1996) *Annals of Public and Corporate Economics*, 67(1), pp:29-50, with Natalie Webb.

"Fairness Concepts and the Intrahousehold Allocation of Resources," (1995) *Journal of Development Economics*, 47, pp:179-89, with Jill Tiefenthaler.

"Information Sharing With Capacity Uncertainty: The Case of Coffee" (1994) *Canadian Journal of Economics*, 27:415-32.

"Pretrial Negotiations With Asymmetric Information on Risk Preferences," (1994) *International Review of Law and Economics*, 14: 273-81, with Paul Pecorino.

"The Use of Final Offer Arbitration as a Screening Device," (1993) *Journal of Conflict Resolution*, 37: 655-69, with Paul Pecorino.

"Community versus Market: A Note on Corporate Villages," (1991) *American Political Science Review*, 86: 457-63, with Robert Bates.

#### **OTHER PUBLICATIONS:**

"Dispute Resolution" in the *New Palgrave Dictionary of Economics*, 2006, with Paul Pecorino.

Farmer, Amy and Jill Tiefenthaler, (2000) "The Economics of Domestic Violence," in Yoon Jung Park, ed., *The Consequences of Violence Against Women*, NISAA Institute for Women's Development.

"Issues of Informational Asymmetry in Legal Bargaining," (1996) in *Dispute Resolution: Bridging the Settlement Gap*, JAI Press, Inc., with Paul Pecorino.

"The Determinants of Conflict Escalation and Award Levels in Divorce Disputes," (1996) *Consumer Interests Annual*, 42, with Jill Tiefenthaler.

#### **EXTERNAL RESEARCH SUPPORT:**

1) "The Long-term Reduction of Violence in Economically Vulnerable Families". (2003). This has been funded by the National Institute of Justice for \$500,000 to study the impact of domestic violence on the workplace and the role of business in assisting victims who may be their employees.

2) "An Examination of Dispute Resolution Mechanisms When Agents Make Decisions Under Uncertainty". National Science Foundation, \$98,000. (2004).

3) Amy Farmer and Jill Tiefenthaler, “Domestic Violence in the National Crime Victimization Survey”, U.S. Bureau of the Census for data work at Carnegie Mellon Census Research Data Center, \$6,000 awarded in 2001.

**TEACHING EXPERIENCE:**

Microeconomic Theory I - A first PhD theory course,  
Microeconomic Theory II - A second PhD theory course,  
Economic Theory Seminar - PhD course emphasizing Game Theory  
Microeconomic Theory – Master’s level  
Principles of Economics  
Intermediate Economics  
Labor Economics  
Mathematical Economics  
Economics of Public Policy, PhD course  
Economics of Life, an Honor’s Seminar

**HONORS and AWARDS:**

Walton College Best All-Around Faculty Member - University of Arkansas, 2003.  
Walton College of Business Research Award – University of Arkansas, 2002.  
Walton College of Business Research Award – University of Arkansas, 2000.  
Stokely Scholar Award – College of Business, University of Tennessee, 1997-99.  
John Ross Teaching Award Finalist – College of Business, University of TN, 1998.  
Allen H. Keally Teaching Award Finalist – College of Business, University of TN, 1996.

**PROFESSIONAL SERVICE:**

Associate editor for the *Southern Economics Journal*  
Member, Board of Directors, Southern Economics Association

Served as a reviewer for:  
American Economic Review, National Science Foundation, Journal of Political Economy, International Economic Review, Journal of Mathematical Economics, Journal of Human Resources, Journal of Legal Studies, Journal of Law and Economics, Economic Inquiry, International Review of Law and Economics, Journal of Population Economics, Economic Theory, Southern Economic Journal, Economic Inquiry, Economic Letters, Journal of Labor Economics, Social Service Review, Review of Social Economy, Journal of Sports Economics, Journal of Post Keynesian Economics, Rivista di Politica Economica, Review of Household Economics